



RETAIL PARTNERS LISTINGS

February 2024



Client: Adidas
State: Australia & NZ
Required Locations: CBD & regional
Size: 200-500m²
Minimum Requirements: Strong youth/athletic precincts
Current number of Stores: 30
Client Manager: Rebecca Piggins

The brands of the Adidas Group complement each other in a unique way to help athletes perform better, play better, feel better. Their products break records, set trends, make history. Every day. All over the world.



Client: Baku
State: National
Required Locations: Regional centres
Size: 60m²+
Minimum Requirements: High traffic
Current number of Stores: 13
Client Manager: Rebecca Piggins

Bikini Island is the leading retailer for swimwear and accessories online in Australia.



Client: Banjo's Bakery Café
State: National
Required Locations: Sub Regional, Neighbour and High Strip Locations
Size: 265m²
Minimum Requirements: High foot traffic locations
Current number of Stores: 45
Client Managers: Rebecca Piggins

At Banjo's you can taste the difference you will hear people say. A Tasmanian 'staple' since 1984 and now with 45 bakeries across Australia, Banjo's is home to the freshest and best tasting breads.

But, it's not just bread-the range of delicious products extends to Sweet, Savoury, Salads and the highest quality coffee created by qualified baristas. Join them and make Banjo's part of your every day!



Client: Ben & Jerry's
State: NSW, QLD, VIC, SA
Required Locations: Busy Coastal Strips & CBD Strips
Size: 50-70m²
Minimum Requirements: High foot traffic and entertainment precinct, late night Food & Beverage offer
Current number of Stores: 38
Client Managers: Michelle Cullen

Back in 1978 when Ben and Jerry's first dished out ice cream in their downtown Burlington, VT scoop shop, it was a place where friends hung out and good vibes flowed over euphoric flavours chock full of chunks & swirls. Today, our locally owned and operated scoop shops are still gathering places in communities around the world where you can enjoy your favourite flavours, still chock full of chunks & swirls.



Client: BFT
State: NSW, ACT, QLD, VIC, TAS & NZ
Required Locations: High Street & Shopping Centres
Size: 230-300m²
Minimum Requirements: 8m shop front
Current number of Stores: 248
Client Managers: Michelle Cullen (NSW, ACT, QLD & NZ)
Cameron Wallace (VIC, TAS)

BFT offers a community-based 50-minute functional training and strength-based program across 13 workouts. BFT uses science and technology-based training techniques to drive individual member health goals in an inclusive, coach-led group environment.

By combining cardio with resistance programs, members benefit from training a different energy system and different muscle types every day to diversify movement patterns that aim to reduce fat and create lean muscle.



Client: Cancer Council
State: NSW
Required Locations: Shopping Centres
Size: Kiosk 20m²
Minimum Requirements: Close to DDS
Current number of Stores: 7
Client Manager: Vaughn McGuinness

Our retail stores sell sun protection products, such as sunglasses, hats and sunscreen, are located in major shopping centres across NSW.

The profits we make from our retail stores go towards melanoma research.



Client: BlueFit Swimming
State: National
Required Locations: Pad Sites/Shopping Centres/Stand Alone/ External
Size: 500m²
Minimum Requirements: Slab on ground and a 4m ceiling height
Current number of Stores: 72
Client Managers: Vaughn McGuinness
Keith Doyle

BlueFit Swimming has a specific focus on water confidence and the basic skills of swimming. We have a strong emphasis on developing aquatic safety and developing the confidence of children in the aquatic environment.

BlueFit's team of Swim Instructors and Coaches are all professionally qualified and have been selected based on a combination of their knowledge, coaching skills, ability to communicate and build rapport with children.



Client: Coco Cubano
State: NSW, QLD
Required Locations:
Size: Kiosk 35m² with a minimum 35m² seating
Minimum requirements: High Traffic Locations, Fresh Food, Entry to Food Courts
Current number of stores: 10
Client Manager: Michelle Cullen

Coco Cubano brings you a Cuban inspired menu in a casual and cozy setting that'll have you feeling like you're in downtown Havana.

Our menu is colourful and varied with Cuban Street Sandwiches, Burgers, Salads, and Quesadillas to name a few...



Client: Famous Footwear
State: QLD, WA, VIC, NSW
Required Locations: Regional shopping centres
Size: 100m² – 140m²
Minimum Requirements: Female fashion
Current number of Stores: 28
Client Manager: Rebecca Piggins

Famous Footwear believe that fashionable shoes should look great, fit perfectly and be affordable for all women. Famous Footwear offers an online shopping experience that is effortless and enjoyable. They stock a vast range of shoes in all styles and sizes.



Client: FSW
State: NSW, ACT
Required Location: Fashion Mix
Size: 200m²
Minimum Requirements:
Current number of Stores: 6
Client Manager: Rebecca Piggins

FSW's vision is to be the first destination for any customer in Australia wishing to purchase quality well priced footwear. Their aim is to increase their presence in all areas where they have an established business including strip stores, shopping centres, stand alone and online business.



Client: Golden Snapper Seafood
State: NSW
Required Locations: Convenience Shopping Centres
Size: 100-150m²
Minimum Requirements: DDS based centre
Current number of Stores: 12
Client Manager: Vaughn McGuinness

Golden Snapper Seafood Australian Seafood products are the very foundation upon which we base our business. Visit our Australian Seafood stores and you can expect to find the freshest seasonal crustaceans, fresh fillets, cutlets and steaks, the majority of which are from Australian and New Zealand seas.



Client: House of Golf
State: VIC, NSW, QLD
Required Locations: Metro and Regional
Size: 1200m²
Minimum Requirements: High traffic locations
Current number of Stores: 17
Client Manager: Vaughn McGuinness

The House of Golf opened in Melbourne in 1946. They pride themselves on their ability and desire to be part of your golfing journey. With 16 stores Australia wide stocking golfing accessories, golfing lessons and apparel they are now looking at expanding.



Client: Man Cave
State: VIC, NSW, QLD
Required Locations: Neighbourhood, DDS and Regional Centres
Size: 40-70m²
Minimum Requirements: Convenience based Centres with min. 25 shops
Current number of Stores: 14
Client Manager: Michelle Cullen

We're more than just a hair salon, we provide classic barbershop service with legendary style, and the charismatic atmosphere of every bloke's dream man cave.

Our barbers provide exemplary premium grooming for the classic man, with precision and finesse, giving our clients the opportunity to look their finest and feel their best.



Client: Pokero
State: VIC Metro, SA
Required Locations: Shopping Centres/Strip Locations
Size: Strip: 50-100m²
 Kiosk: 25-55m²
 Shop: 35-65m²
Minimum Requirements: Fresh Food Precinct near Coles, Woolworths & Aldi and Food Courts
Current number of Stores: 6
Client Managers: Cameron Wallace

POKERO is a new concept combined Japanese Sushi and Fusion healthy food restaurant, with a twist on modern Asian cuisine and focus on health.

From 6 grain based Sushi, fusion poke bowls, served with your favorite toppings, also serve fresh beetroot noodle salads and delicious fusion paper rolls, POKERO is all about delivering healthy, nutritious meals that everyone can enjoy!



Client: Mo's Mobile
State: National
Required Locations: Near other Telcos
Size: 60-80m²
Minimum Requirements: High traffic
Current number of Stores: over 60
Client Manager: Cameron Wallace

Established in 2004, Mo's Mobiles is an exclusive Vodafone mobile phone dealer. With over 60 retail locations across Australia, Mo's Mobiles offers the latest mobile phones, mobile broadband devices and Vodafone service plans to consumers and small businesses alike.

Our goal is to provide a superior customer experience in store and the best value for our customers.



Client: Sahara Grill
State: Sydney Metro
Required Locations: Casual Dining
Size: Shop: 130m²
Minimum Requirements: External QSR
Current number of Stores: 11
Client Manager: Michelle Cullen

Sahara Grill is well known for its delicious and remarkable Turkish food. Catering for vegans and meat lovers.



Client: Simon Curwood Jewellers
State: Australia and New Zealand
Required Locations: Shopping Centres
Size: 60-70m²
Minimum Requirements: High traffic locations
Current number of Stores: 13
Client Manager: Rebecca Piggins

In 1978 the Curwood family first retailed Jewellery in Australia. Christopher Curwood by the late 1980's operated one of the countries leading manufacturers, McCallum Gold. In the 1990's Christopher invented the Link Lock, a jewellery findings product, and obtained patents around the world. Link Lock has gone on to become one of the world's leading jewellery findings products.

Simon Curwood, Christopher's son, was taught the trade at a ripe young age of 6. By the time he was 17 he was dealing with some of the world's largest distributors and establishing exclusive relationships within the trade, which are now set to benefit the people of the Hunter and Central Coast.



Client: Sushiya
State: Western Sydney NSW
Required Locations: Shopping Centres
Size: 25m² with storage
Minimum Requirements: Fresh Food, Food Courts
Current number of Stores: 5
Client Manager: Michelle Cullen

Sushiya is a leading Japanese cuisine destination. Sushiya has all of your sushi needs.



Client: Studio Pilates
State: VIC, NSW, QLD, SA, WA, TAS, NZ
Required Locations: Sub Regional SC-Neighbourhood Centre & Mixed Developments
Size: 120-150m²
Minimum Requirements: High Street Strip locations with convenient car parking
Current number of Stores: 47
Client Managers: Cameron Wallace (VIC, TAS, WA, NZ)
 Rebecca Piggins (QLD, SA)
 Michelle Cullen (NSW)

Studio Pilates is a state-of-the-art, scientifically based way of transforming your entire body in the quickest time possible. Our unique choreography is sequenced and timed in a precise way to force the body to adapt and get stronger and undergo significant change. This is where our workouts excel.

Studio Pilates is a super-efficient way to work out. In just 40 minutes, each high intensity class is delivering you incredible results.



Client: Tech Hospital
State: NSW – Newcastle/Hunter Region
Required Locations: Shopping Centres
Size: 20m²
Minimum Requirements: Convenience based, DDS, Youth Precincts
Current number of Stores: 2
Client Managers: Michelle Cullen

Newcastle and Hunter's most trusted Tech Experts with all your accessory needs. We Fix in Store: Mobile phones, iPads, tablets, laptops, gaming consoles, water damage, data recovery and more...



Client: The Natural Butcher
State: NSW, QLD, VIC
Required Locations: Regional/Sub Regional Centres
Size: 100-120m²
Minimum Requirements: Adjacent to strong supermarkets
 MAT > \$50m
Current number of Stores: 12
Client Manager: Vaughn McGuinness

Craig Cook, owner, master butcher and primary farmer runs his Tova farm, in the Southern Highlands supplying his store premium beef cuts for dry-ageing. Craig has been involved in both livestock farming and butchering since he was a teenager and has learnt everything from the ground up. Craig personally sources all other produce for his stores buying from farmers he knows share his values.



Client: TK Maxx Australia
State: National
Required Locations: Mixed use developments
Size: 1,500-2,000m²
Minimum Requirements: Adjacent to supermarket/DDS
Current number of Stores: 77
Client Managers: Cameron Wallace (VIC, TAS, WA)
 Rebecca Piggins (ACT, QLD, SA)
 Michelle Cullen (NSW)

TK Maxx deliver exceptional value on an ever-changing selection of big brand, designer and high-quality fashion apparel and home wares, for a whole lot less than department or high street stores, every single day.



Client: Toppings n Tea
State: VIC, NSW, QLD
Required Locations: High traffic areas with the potential for after hours trade. Entertainment Precincts
Size: 50-60m² in line store or 30m² Kiosk
Minimum Requirements: High traffic areas with the potential for after hours trade. Entertainment Precincts
Current number of Stores: 2
Client Managers: Cameron Wallace

Bubble Tea Shop where you Craft the perfect tea sensation with the freedom to create your own unique drink, with a choice of 22 toppings & 16 flavours of tea.



Client: Totally Workwear
State: National
Required Locations: LFR centres ideally adjacent to hardware and tool operators
Size: 600-800m²
Minimum Requirements: Good signage opportunities and high exposure areas
Current number of Stores: Over 80+
Client Manager: Cameron Wallace

Totally Workwear is Australia's largest network of service providers in workwear, uniforms and safety gear. We currently have 88 independently owned and operated stores around Australia, ensuring that you are getting tailored local service backed by the best value and quality brand named products.



Client: Vibe House - Mobile

State: VIC, QLD

Required Locations: Shopping Centres, Kiosks

Size: 16-25m²

Minimum Requirements: High foot traffic, DDS based Centre

Current number of Stores: 17

Client Manager: Michelle Cullen

WHO WE ARE: 'VIBE HOUSE' is a mobile service, repair and accessories kiosk with a feminine and attractive offer.

TARGET AUDIENCE: Our target audience is all mobile phone users with a focus on Gen Z 'teenagers' as they enter the market of owning a mobile phone.

NEON WALL: Complementing the mobile phone offer and optimising on the teenage target audience we have introduced a variety of fashionable neon lights, also a play on words to the "VIBE HOUSE" concept.

PERMITTED USE: The retail sale of mobile phone accessories, repairs and neon lights and accessories (such as podcasting lights).

The BDC Property Team

Keith Doyle, CEO | p: 0401 034 666 e: kdoyle@bdcpartners.com.au

Vaughn McGuinness, Managing Director | p: 0423 580 907 e: vmcg@bdcpartners.com.au

Devrim Todd, CFO | p: 03 9787 1375 e: dtodd@bdcpartners.com.au

Client Managers

Rebecca Piggins | p: 0450 954 115 e: rpiggins@bdcpartners.com.au

Cameron Wallace | p: 0417 192 383 e: cwallace@bdcpartners.com.au

Michelle Cullen | p: 0466 207 761 e: mcullen@bdcpartners.com.au

EA to Vaughn McGuinness & Keith Doyle

Cara Dennis | p: 02 9386 1300 e: cdennis@bdcpartners.com.au

Digital Design

Jeff Osborne | p: 0412 480 833 e: josborne@bdcpartners.com.au



LOCATIONS

VICTORIA | NEW SOUTH WALES | BRISBANE | GOLD COAST

www.bdcpropertypartners.com.au

